



Horticultural

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For the finest in landscaping

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Contents:

- Service Options**
- Website Guide**
- Thank you from
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~ Design and Project Management Services Menu ~

Three Service Options:

1. **Design Consultation, including**
 - **Plan of Action**
 - **Schematic Design Pricing**
2. **Do-It-Yourself With Help or Small Project Consultation**
3. **Quick Upgrade Consultation**

... see the following pages for descriptions and prices

-
- We can help you with both design services and construction in your project of any size. These 3 options are flexible combinations that will be tailored to meet your particular needs for support on your individual project.
 - Our first meeting will include a Preliminary Project Assessment to ensure that you are choosing the best service option for your project. Recommendations regarding the best option will be offered with no obligation. The meeting will then be structured to suit your individual needs.
 - Please call us at your earliest convenience to discuss any questions you have and/or to set up a time to meet on your property. Thank you.

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~ Design and Project Management Services Menu ~

~ Option 1 ~

Project Design Consultation Overall Plan of Action for Work in Phases

** Best for projects that will include many types of upgrades.*

- The Schematic Design process gives your family's priorities and your property thorough consideration. It lays out the best options in great detail in a design rendering. At our first meeting we will generate a detailed and itemized **Plan of Action**, a complete proposal (with pricing) for the creation of a **Schematic Design** leading to **Phased Project Construction Pricing Menu**.

This thorough planning and design session takes four hours of our combined focused attention. Our discussion will include a huge range of ideas and options for improved:

- Space utilization and overall functionality of your property
- How your use and needs will change over the years
- Beauty in the plantings (trees, shrubs, flowers, ornamental grasses) and hard surfaces (decks, patios, walls etc.)
- Comfort and privacy
- Exploration of regrading options, driveway replacement, stone work, swimming pool landscapes
- Relative costs, budget priorities and working in phases

... and will cover any other landscape elements that you would like to include. Schematic designs are priced according to scope and complexity of work and are typically priced at between \$3500 and \$8500. You can learn more about our comprehensive process on our website.

This meeting establishes solid direction for the Schematic Design process, which includes

- *design drawings*
- *plant selections*
- *specific pricing for each item*
- *Phased Project Pricing Menu for Construction*

\$650 up to four hours. Additional time is available @ \$130/hour.

and all the other steps necessary to prepare for a beautiful project and an excellent finish. With this approach, we will be able to have your new landscape built for you with no scheduling hassles, budget overruns or other struggles. We make it easy to do and fun to watch.

~ Design and Project Management Services Menu ~

~ Option 2 ~

Do-It-Yourself With Help Consultation

** Best for people who are confident managing larger do-it-yourself contracting projects that will include multiple upgrades. A shortcut to design and construction guidance without design drawings.*

This is a 4 hour on-site consultation to address design and construction options for do-it-yourself renovations and upgrades or contracting. It is combinations of the elements of Option 1, plus:

- An overall Plan of Action based on your preferences and needs.
- Creative design advice and problem solving
- Swimming pools; rough shape, placement, elevations and pool "deck" layout ideas
- Realistic budgeting advice.
- The best sequence for installation of the various upgrades will be identified
- Sourcing materials and/or contractors will be discussed as needed
- Specific plants, sizes and pricing options will be generated as needed during or after this meeting

** We will be available for ongoing consultations as you go through your project over time*

We will be able to provide purchasing assistance and contractor supervision if needed.

\$650 up to four hours. Additional time is available @ \$125/hour.

~ Design and Project Management Services Menu ~

~ Option 3 ~

Quick Upgrade Consultation

** Best for specific limited upgrades*

This is a 2 hour consultation to address specific design options for one or more elements of your landscape upgrade. A few examples:

- Fencing - types and locations
- Planting - remove overgrown plants and upgrade to add color and interest with lower maintenance
- Privacy screening
- Wood deck changes and reconstruction
- Patios or walkways - repairs or replacements
- Driveway layout options

Problem solving for:

- Drainage issues
- Tree removal
- Ongoing maintenance issues

** We will be able to provide purchasing assistance and contractor supervision if needed.*

\$375 up to two hours. Additional time is available @ \$125/hour.



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~ Website Guide ~

Web Page	Description
<p>Our Projects</p>	<ul style="list-style-type: none"> • Sample projects for your review: <ul style="list-style-type: none"> ○ <u><i>Soothing Retreat</i></u> - a wooded setting with a naturalized driveway, interesting decks (with Japanese touches), classic fences, a dramatic pergola, granite reflecting pool and exquisite plantings all arranged for optimal use and viewing. ○ <u><i>Greek Revival Style</i></u> - a classic home that was in desperate need of a redo. Granite steps leading to the portico, walls around front parking, a wall and a moongate create a private patio setting. Sweeping, cobblestone-edged driveway created with 1000 yards of fill. <i>Featured on HGTV</i> ○ <u><i>Oceanview Drama</i></u> - Dramatic before-and-after pictures show what a difference a landscape can make to the setting of a home. Lovely ornamental grasses and a curved driveway lead the eye to the commanding architecture and completely hide convenient guest parking in the front yard.
<p>Service Options</p>	<ul style="list-style-type: none"> • An overview of service packages that can be tailored to meet your particular needs on your specific project.
<p>Your Project</p>	<ul style="list-style-type: none"> • A convenient planner that will help you outline the major features that you need in your landscape in check-box and text-box format. <p>This is a great way to start the process of designing and building your new landscape with us, Easy, fast and flexible. Tell us when it's most convenient to contact you.</p>
<p>About Us</p>	<ul style="list-style-type: none"> • Notes about who we are. We work directly with you throughout the process from start to finish - and are always available to answer questions and help with maintenance or upgrades in the future.



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Thank you

Thank you very much for considering us for your project. We promise to bring all of our knowledge and creativity to you. Together, we will build the landscape of your dreams and wishes - in a way that is comfortable for you.

Please contact us now with any questions you have and/or to reserve a spot in our schedule if you wish. We work all year long planning, designing, pricing and building landscapes for our clients.

~ Mike Walsh



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